

Message Text

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21

ACTION EA-09

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 EB-07

COME-00 TRSE-00 OMB-01 AID-05 /069 W

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R 110115Z NOV 76

FM AMCONSUL OSAKA KOBE

TO SECSTATE WASHDC 2657

INFO AMEMBASSY TOKYO

AMEMBASSY BANGKOK

LIMITED OFFICIAL USE OSAKA KOBE 1354

E.O. 11652: N/A

TAGS: EEWT, JN, VN

SUBJECT: POSSIBLE KOBE TRADE MISSION TO VIETNAM

KOBE CHAMBER OF COMMERCE AND KOBE FOREIGN TRADE ASSOCIATION ARE CONSIDERING SENDING TRADE MISSION TO VIETNAM. IDEA ORIGINATED WHEN NGUYEN GIAP, VIETNAMESE AMBASSADOR TO JAPAN, VISITED KOBE ON 10 SEPTEMBER. HE SPOKE TO GROUP OF 30 LEADING KOBE BUSINESSMEN ON THE NEED TO PROMOTE FREINDSHIP AND TRADE BETWEEN VIETNAM AND JAPAN. AFTER MEETING, CHAMBER AND FOREIGN TRADE ASSOCIATION URGED AMBASSADOR TO ESTABLISH CONSULATE IN KOBE AND TO EXCHANGE TRADE MISSIONS. HE REACTED FAVORABLY TO BOTH IDEAS, SO PRESIDENTS OF CHAMBER (SINCE REPLACED) AND ASSOCIATION SENT HIM JOINT LETTER ON NOVEMBER 2 ASKING FOR OFFICIAL INVITATION TO VISIT VIETNAM. REPRESENTATIVES OF THE ORGANIZATIONS ALSO PLAN TO VISIT VIETNAMESE EMBASSY IN TOKYO IN NEXT FEW WEEKS TO DISCUSS POSSIBILITIES OF SUCH A TRIP. ACCORDING TO CHAMBER, PURPOSE WOULD BE TO TALK WITH VIETNAMESE OFFICIALS ABOUT POSSIBILITIES FOR EXPORT OF JAPANESE INDUSTRIAL PRODUCTS AND IMPORT OF VIETNAMESE AGRICULTURAL PRODUCTS, FISH AND COKING COAL. CHAMBER OFFICIAL FELT THAT VIETNAM WOULD NOT BE WILLING TO ACCEPT SUCH MISSIO
N
ANY EARLIER THAN FALL OF 1977.

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COMMENT: THIS INITIATIVE TOWARD VIETNAM FOLLOWS CLOSELY KOBE'S

COURTING OF CUBANS TO OPEN CONSULATE. THE MOVES, SAY THE CHAMBER,
ARE NOT POLITICAL, BUT MOTIVATED BY TRADE POTENTIAL ALONE.
AINSWORTH

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NNN

Message Attributes

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